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Exquisitely Trimmed Hats for afternoon and evening wear.

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H. B. McClellan, G. E. A. Wabash R. R. Co. 387 Broadway New York, N. Y.

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Leads the most intelligent people to use only medicines of known composition. Therefore it is that Dr. Pierce's medicines, the makers of which print every ingredient entering into them upon the bottle-wrapper and attest its correctness under oath, are daily growing in favor. NO SECRETS. NO DECEPTION.

The composition of Dr. Pierce's medicines is open to everybody, Dr. Pierce being desirous of having the searchlight of investiga-

tion turned fully upon his formulae, being confident that the better the composition of these medicines is known the more will their great curative merits be recognized.

Being wholly made of the active medicinal principles extracted from native forest roots, by exact processes original with Dr. Pierce, and without the use of a drop of alcohol, triple-refined and chemically pure glycerin being used instead in extracting and preserving the curative virtues residing in the roots employed, these medicines are entirely free from the objection of doing harm by creating an appetite for either alcoholic beverages or habit-forming drugs.

Examine the formula on their bottle-wrappers-the same as sworn to by Dr. Pierceand you will find that his "Golden Medical Discovery," the great blood-purifier, stomach tonic and bowel regulator-the medicine which, while not recommended to cure consumption in its advanced stages (no medicine will do that), yet DOES CURE all those catarrhal conditions of head and throat, weak stomach, torpid liver and bronchial troubles, weak lungs and hang-on coughs, which, if neglected or badly treated, lead up to and

finally terminate in consumption. Take the "Golden Medical Discovery" IN TIME and it is not likely to disappoint you if only you give it a THOROUGH and FAIR trial. Don't expect miracles. It won't do supernatural things. You must exercise your patience and persevere in its use for a reasonable length of time to get its full benefits. The ingredients of which Dr. Pierce's medicines are composed have the unqualified indorsement of scores of medical leadersbetter than any amount of lay or non-professional testimonials, although the latter are re-

cived by thousands. Don't accept a secret nostrum as a substitute for this time-proven remedy OF KNOWN COMPOSITION. ASK YOUR NEIGHBORS. They must know of many cures made by it during past 40 years, right in your own neighborhood World's Dispensary Medical Association, Dr. R. V. Pierce, Pres., Buffalo, N. Y.

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That will grow. "Mann's Capital City" Lawn Grass Seed has been successfully used in Washington for 20

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We carry all the leading brands of Scotch Whiskies in stock-Dewars, Ushers, Black and White, King Williams, Sanderson, Haig & Haig, Kintore, William Williams & Sons, White Horse. Our new list

mailed upon request. To-Kalon WINE CO., 614 14th st. n.w.

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Treasury Officials Find Many Ways of Saving.

STOPPING UP THE LEAKS

Assistant Secretary Norton Tells of Economies Effected.

WORK IS HARDLY BEGUN

Where Operations Have Been Scrutinized the Application of Business System Effects Big Saving.

BY WILLIAM E. CURTIS. Written for The Star and the Chicago Record-Congress has appropriated \$25,000 to pay the expense of reorganizing the Treasury Department and modernizing its method of business. It is probable that an additional appropriation of \$100,000 will be voted to enable Secretary MacVeagh to call in expert accountants and men who are in the habit of giving advice on such subjects. The Treasury Department spends an average of \$38,000,000 a year, and it is believed that this could be reduced to \$35,000,000 by the introduction of modern methods in the place of the antiquated systems that are now in use in some of the bureaus. Much has already been done by Assistant Secretary Norton, Assistant Secretary Hillis and Robert P. Bafley, who is Mr. MacVeagh's private secretary, and during the debate on the emergency appropriation bill Mr. Tawney, chairman of the House committee on appropriations, said that Assistant Secretary Norton of Chicago, "who has this in charge, and who is improving the methods of doing business to some extent in the Treasury Department, has reduced

Representative Mann, in the same debate, also paid a very high compliment to Mr. Norton and called him "the livest wire on administrative methods that any member of this House, from the Atlantic to the Pacific, knows. He is a man of modern business methods. He has already, by instituting improvements in various methods of the department, saved the government large sums of money." When I asked Mr. Norton what had been done in this respect he said:

the estimates for that department in the

neighborhood of \$300,000."

Many Incompetent Employes.

"Last March when this administration came into power, it was perfectly clear that so far as the Treasury Department was concerned important improvements in business methods were possible, which would result in greater conveniences to the public and in actual savings of cash to the government, and Mr. MacVeagh's business experience detected in a few days where the important savings could

"The most obvious point for saving in the government service is, of course, in the personnel. A careful efficiency test revealed the fact that hundreds of employes in the Treasury Department are incompetent by reason of age and other disabilities. The results of this test were so startling that it became clear that if there was the slightest chance of Conwould not be proper to throw out of the service so large a number of employes on the eve of the adoption of a civil pension plan, which was advocated by the President in his message and approved by Secretary MacVeagh. "Therefore, effort was directed in other lines, as, for instance, the adoption of

better merchandising methods in the manufacture and distribution of all paper money; the operations of the mints, subtreasuries, assay offices, bureau of engraving and printing, were scrutinized closely with the assistance of the well known firm of experts, Arthur Young & Co. of Chicago and New York. Places were found in which fully a million dol-lars a year could be saved without any new law being passed by Congress. A petty illustration will demonstrate the point: For the convenience of the register of the Treasury, a list of government bondholders for years has been printed just after the first coupon day of each year. Five copies only were printed. They cost \$650 apiece. A card catalogue costing \$100 is a permanent and more valuable substitute. Thus what had cost \$3,250 every year is now being done

Other Savings Effected.

"By canceling the money at the subtreasuries and shipping it as mutilated currency to Washington instead of, as was done, canceling it as soon as it reached Washington \$125 a day is saved and ordinary merchandise. "Counting machines and mechanical

eighty people at the Philadelphia mint last Thursday without injuring the efficlency of the service and making a saving of \$75,000 a year in salaries. "It was found that tons of distinctive

is handled there is added safety, instead of working upon the theory that money is like dynamite-it must be handled exceedingly well just as few times as pos-"By improvements of this general nature

tions in its estimates. "Illustrations can be multiplied, as, for instance: A useless printing office, employing twenty men and duplicating the time. In such cases co-operation and cowork of the government printing office, was abolished. A Treasury bindery was maintained because a certain class of in-coming mail had been pasted on ledger linen sheets and bound in handsome volumes since the days of Alexander Hamilton. The practice was discontinued and the bindery abolished. The books were

machines; by using 66 more he was enabled to drop 77 clerks and cut his estimates \$60,000. By installing an ice-making machine in an empty room next to the boiler room in the Treasury building, the cost of ice used in the department is cut from \$4.80 per ton to less than \$1

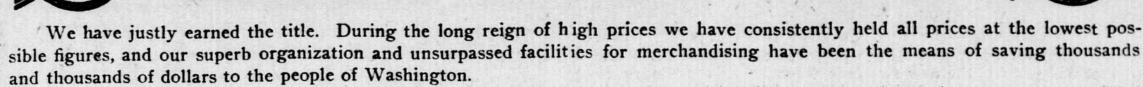
Abolition of a Division.

"Another economy is the total abolition of the issue division of the treasurer's offive. Silver certificates, gold certificates and the greenbacks had been brought to the Treasury building from the bureau of engraving and printing in order to have the government seal placed upon them. Sheets containing four notes each were run through a printing press and then separated by yours where the government seal placed upon them. separated by young woman employes; they were then tied up in packages of 100 notes each and counted. An automatic device was developed at the bureau of engraving and printing by which these notes were printed, sealed, numbered, separated, counted and packed in one operation, thus making a net saving to the government yearly of over \$100,000.

"A daily Treasury statement was sent out to a list of subscribers, which had "A daily Treasury statement was sent out to a list of subscribers, which had not been revised in many years. It cost several thousand dollars a year to send out this statement to people who had long

COLDS CAUSE HEADACHE. LAXATIVE BROMO Quintne, the world wide Cold and Grip remedy, removes cause. Call for full name. Look for signature E. W. Grove. 25c.





That the grocery-buying public realize and appreciate this fact is evidenced by the constantly increasing patronage accorded us, and you will always effect a substantial saving when you patronize our store. Look close for the extra special; it means

S	Fels-Naptha Soap, our regular price4c Old Dutch Cleanser, per can6c Why pay others more?
TORES	Cakes and Crackers. Do you realize how delicious these fancy cakes can be at 20 cents per pound? If you try them once you buy again and again. Just a few here from the very best: Orange Slices, per lb
	Olives, a 25c bottle in other stores, our regular price 20c—our special low price good until Saturday closing; per bottle
EVERY	Schriver's Blue Ridge Corn, can
	Sweet Potatoes, Allvine Brand, each can containing more than you can buy now in original condition for 20c. The greatest value in our stock12c
	Maraschino Cherries, the same as sold in the highest-class stores anywhere; until Saturday closing, 60c bottle43c
W	Peanut Oil, Dent Brand, which revolu- tionized the Salad Oil business of Europe. Genuine Imported Goods, manufactured in Holland from Af- rican Peanuts; a large bottle20c
HER	A few Extra Specials until Saturday closing: H. O. Pancake

Just received a large shipment of

Yellow Cornmeal, a special snap, lb... 2c Cereta Flour, unexcelled for Pies, Cakes, Pastries-our regular 45c sacks......39c

Pet Milk, 2 large cans for...........15c

SPECIAL

fancy fresh, tender Celery. Large bunches, worth 10c 5c elsewhere.....

A lady in one of our stores was shown a sack of Sanitary Brand Flour. "Never mind telling me about it," she said, "I know it is good if it is 'Sanitary Brand.'" Myriads of others have the same confidence in these goods, and well they may, as it is aways your guarantee of quality.

Our Great Saturday Sale

was a surprise even to ourselves. Hundreds of trial orders were received by us and already many duplicate orders are

The Finest Flour Ever Milled made from Pure Spring Wheat and so labeled, is just what you will find it to be. Sold at no advance in prices. A 12-lb. Cotton Sack......48c A 6-lb. Cotton Sack.......25c

Eggs-strictly fresh and guaranteed...24c Potatoes in 1-bu. bags, each......60c Potatoes, less than 1 bu., peck.......18c Walter Baker's Premium Chocolate,

Walter Baker's Cocoa, ½-lb. cans, late, as now being advertised, per

Extracts, Lemon or Vanilla, 4c and... 8c Extracts, Lemon or Vanilla, 20c bots..15c Red Alaska Salmon......15c Sockey Salmon, No. 1 flat cans......20c Pink Alaska Salmon..... Domestic Sardines, in oil or mustard. 3c Halibut, lb......20c Codfish Middies, lb......15c Genuine Codfish, 1-lb. wood boxes.....15c

Burnham & Morrill Baked Beans, These are served on the finest Pullman Buffet and Dining Cars. Without a superior, we care not what claims are made. Fifteen-cent Cans......13c

Persistent advertising and careful attention to quality has made the sales of Sanitary Brand Coffee the greatest in Washington. Every customer a satisfied one. Per pound, in handsome carton.....25c

Michigan Navy Beans, per quart.......ec These are from the fields of Michigan. Not the ordinary Imported Beans which will not cook in a week. Better buy of us, it means satisfaction.

A Dried Fruit Sale

This sale casts a shadow over all others. The quality of the Fruit is the first consideration; secondly, the price. You never were offered a snap like this: Dried Peaches, 3 lbs. for......25c Santa Clara Prunes, about 75 to lb., 4 lbs......25c Santa Clara Prunes, about 55 to 1b., Silver Prunes, about 25 to lb.: lb......12c Ruby Prunes, 45 to lb......15c These prices until Saturday closing.

Hecker's Oats are unexcelled, and we want you to know what really good Pancake Flour is like. Until Saturday closing we offer:

One Ten-cent Pkg. Hecker's Oats One Ten-cent Hecker's Old 15C

Hunt's Keystone California Fruits 25c California Lemon Cling Peaches 20c Hesperian Brand Hawaiian Pineapple, a very fine article—very low price....15c Geranium Succotash......9c Mixed Vegetables for Soup; a large variety; ready to cut for the kettle; Virginia Cherries9c Standard String Beans.....5c Garland Beets, can.....10c Catsup, a large bottle.....80 Campbell's Soup......10c Campbell's Catsup..... Campbell's Tobasco Catsup......10c Candles, three for......5c Candles, small, each.....1c Dia D Gloss Starch, pkg.....

 sell 15c
 10c

 Noodles, 5c pkg
 4c

 Buckwheat Flour
 4c

 Hecker's Buckwheat
 10c, 18c

Sanitary Brand Butter is the finest butter any one can buy. In cartons,

Ceresota Flour, 61/8-lb. sacks............24c

Ceresota Flour, 124-lb; sacks......48c Ceresota Flour, bulk, in wood—a big

snap for large users, per bbl.......\$6.95



been dead. Not only that, but this statement was sent out in expensive linen envelopes. By printing Treasury franks on the back and folding them in a certain way, the use of envelopes was abolished and \$3,500 was saved. The list was revised and this statement is only sent to

those who wish to receive it. "The system of filing incoming and outgoing mail was faulty. Press copies on loose tissue sheets were sent to the government printing office and there bound up into volumes. An order was issued yesterday to substitute modern methods in this line which will result in a saving of \$6.000 a year in this single item. An expert who has been looking through the system of filing said yesterday that if his report were adopted it would result in a saving of \$100,000 a year, and that it would be the largest order placed in the history of the filing business. The volume of mail in this great department is not generally under-

Senator Aldrich's Estimate.

"Senator Aldrich suggests that \$300,000,-000 could be saved by the government. The senator's figure may be high, but the Treasury opinion is that great annual because of the difference in the cost of savings are possible, and for this reason: insuring the safe transportation of money Not a single government operation has been examined upon which the application of modern business methods would not adjusters enabled the department to drop save somewhere between 5 and 40 per cent. The government spends a billion a year. A single yacht is the badge of a rich man. Uncle Sam owns, besides the navy, many fleets, independently operated, as, for instance, the revenue cutter fleet, paper were carted to the Treasury build- the life-saving fleet, the fisheries fleet, ing and carried upstairs and downstairs, the lighthouse tenders, the c"stom house from one division to another, counted and checked forty-seven different times, on the theory that every time paper money others. It has been said that every department, except the Department of Justice, has a fleet. The Treasury and the Department of Commerce and Labor each has several fleets. The possibility of cooperation and co-ordination between these services has never been tested. At the litthe Treasury Department, instead of its the village of Woods Hole, Mass., a trim fisheries yacht ties up on one side of the usual annual increase of one million or wharf and a revenue cutter on the other two million dollars, was for the fiscal year 1911 enabled to make heavy reduc- side, with perhaps a lighthouse tender anchored in the harbor. Each of thes; vesordination is possible, and it is in such directions as these that we can look for

heavy savings. Expert Commission Wanted.

"Congress proposes a commission consisting of five senators and five members objects of interest to antiquarians, but of of the House of Representatives to look of the matters over and ascertain where impossible to estimate how much has the saving can be made. This may prove unnecessary processes of this sort.

"The post office auditor, who is a Treasury official, was using 44 adding machines; by using 66 more he was en-States to employ independent outside experts to examine the departments and at the same time give him authority to make such reorganization as he saw fit, then the hundreds of millions of dollars could be saved.

"An official of the government who has his other duties to perform will not devote the time to this investigation, and the man from the outside, who has no personal interest in the personnel and who has not become accustomed to the expenditures that occur day by day, and goes forward it is hoped that the estimates for the succeeding year for the Treasury Department will show substantial administrative improvements.
"What is needed in the Treasury De-



Storms—expected or unexpected—mean broken engagements, disappointments and inconvenience unless you have

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nize among the young men those who have the latent initiative necessary to the latent initiative necessary to the latent initiative necessary to have the latent initiative necessary to the latent initiative necessary to have the latent initiative necessary to the latent initiative

High-Class Man Needed.

"The division of bookkeeping and warrants, the chief of which has just died, is one of the most important positions expersed the position calls for a man of the banker or chartered public accountset man of the position calls for a man of ing ambassador to the court of St. James or commander-in-chief of the army.

"The division of bookkeeping and warrants, the chief of which has just died, is one of the most important positions of the most impor